

# Self and Society

View Online



---

American Psychological Association. 2010. *Publication Manual of the American Psychological Association*. 6th ed. Washington, DC: American Psychological Association.

Bandura, Albert. 1977. *Social Learning Theory*. London (etc.): Prentice-Hall.

Bem, Sacha, and Huibert Looren de Jong. 2006. *Theoretical Issues in Psychology: An Introduction*. 2nd ed. London: SAGE.

<http://search.ebscohost.com/login.aspx?direct=true&db=nlebk&AN=307915&authtype=sso&custid=s8993828&site=ehost-live>.

Berger, Peter L., and Thomas Luckmann. 1967. *The Social Construction of Reality: A Treatise in the Sociology of Knowledge*. London: Allen Lane.

Bjork, Daniel W. 1997. *B.F. Skinner: A Life*. 1st ed. Washington, DC: American Psychological Association.

Blumer, Herbert. 1986. *Symbolic Interactionism: Perspective and Method*. Berkeley, Calif: University of California Press.

Bocock, Robert. 2002. *Sigmund Freud*. Rev. ed. Vol. Key sociologists. London: Routledge. <http://uea.ebib.com/patron/FullRecord.aspx?p=180845>.

Bringmann, Wolfgang G., and Helmut E. Luck. 1997. *A Pictorial History of Psychology*. Chicago, Ill: Quintessence.

Bull, P. 1995. 'Non-Verbal Communication [in] Social Psychology'. In *Social Psychology*. Vol. Longman essential psychology. London: Longman.

Bunn, G. C., A. D. Lovie, and Graham Richards. 2001. *Psychology in Britain: Historical Essays and Personal Reflections*. Leicester: British Psychological Society.

Burr, Vivien and ProQuest (Firm). 2015. *Social Constructionism*. 3rd ed. London: Routledge. <http://ebookcentral.proquest.com/lib/uea/detail.action?docID=2011179>.

Chaiken, Shelly, and Durairaj Maheswaran. 1994. 'Heuristic Processing Can Bias Systematic Processing: Effects of Source Credibility, Argument Ambiguity, and Task Importance on Attitude Judgment.' *Journal of Personality and Social Psychology* 66 (3): 460-73. <https://doi.org/10.1037/0022-3514.66.3.460>.

'Clarke, V., Hayfield, N., Moller, N., & Tischner, I. (2017). Once Upon a Time .... In V. Braun, V. Clarke, & D. Gray (Eds.), *Collecting Qualitative Data: A Practical Guide to Textual, Media*

and Virtual Techniques (Pp. 45-70). Cambridge: Cambridge University Press.  
Doi:10.1017/9781107295094.004'. n.d. In .

Doise, Willem. 1980. 'Levels of Explanation in the European Journal of Social Psychology'.  
European Journal of Social Psychology 10 (3): 213-31.  
<https://doi.org/10.1002/ejsp.2420100302>.

———. n.d. 'Levels of Explanation in the European Journal of Social Psychology.' European  
Journal of Social Psychology. Sep 10 (3): 213-31.  
<http://search.ebscohost.com/login.aspx?direct=true&db=a9h&AN=12271856&authtype=so&custid=s8993828&site=ehost-live>.

Durkheim, Émile, and George Simpson. 1968. Suicide: A Study in Sociology. Vol.  
International library of sociology and social reconstruction. London: Routledge & Kegan  
Paul. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=242097>.

Durkheim, Émile, and Kenneth Thompson. 2004. Readings from Emile Durkheim. Rev. ed.  
London: Routledge.

'Five Studies Testing Two New Egoistic Alternatives to the Empathy-Altruism ...' 1988.  
Journal Of Personality And Social Psychology.  
<http://search.ebscohost.com/login.aspx?direct=true&db=mdc&AN=3418490&site=ehost-live>.

Fox, Dennis, Isaac Prilleltensky, and Stephanie Austin. 2009. Critical Psychology: An  
Introduction. 2nd ed. London: SAGE.  
<http://search.ebscohost.com/login.aspx?direct=true&db=nlebk&AN=980966&authtype=so&custid=s8993828&site=ehost-live>.

Freud, Sigmund, Joyce Crick, and Ritchie Robertson. 1999. The Interpretation of Dreams.  
Oxford: Oxford University Press.

Freud, Sigmund, and Peter Gay. 1995. The Freud Reader. Vol. A Vintage original. London:  
Vintage.

Freud, Sigmund, and W. J. H. Sprott. 2013. New Introductory Lectures on Psycho-Analysis.  
Mansfield Centre, CT: Martino Publishing.

Freud, Sigmund, and James Strachey. 1949. An Outline of Psycho-Analysis. Vol. The  
International psycho-analytical library. London: Hogarth Press and the Institute of  
Psycho-Analysis.

Fromm, Erich. 1942. The Fear of Freedom. London: Kegan, Paul, Trench, Trubner.

Garfinkel, Harold, and Harold Garfinkel. 1967. Studies in Ethnomethodology. Englewood  
Cliffs (N.J.): Prentice-Hall.

Gellner, Ernest. 2003. The Psychoanalytic Movement: The Cunning of Unreason. 3rd ed.  
Malden, MA: Blackwell. <http://UEA.ebib.com/patron/FullRecord.aspx?p=351592>.

Gergen, K. 2009. 'The Relational Self [in] An Invitation to Social Construction'. In An  
Invitation to Social Construction, 2nd ed. London: SAGE.

- Gergen, Kenneth J. 1985. 'The Social Constructionist Movement in Modern Psychology.' *American Psychologist* 40 (3): 266–75.  
<https://uea.idm.oclc.org/login?url=http://search.ebscohost.com/login.aspx?direct=true&db=pdh&AN=1986-00014-001&site=ehost-live>.
- Gibbons, Frederick X., and Bram P. Buunk. 1999. 'Individual Differences in Social Comparison: Development of a Scale of Social Comparison Orientation.' *Journal of Personality and Social Psychology* 76 (1): 129–42.  
<https://doi.org/10.1037/0022-3514.76.1.129>.
- Gilbert, D. T. 1998. 'Ordinary Personology [in] *The Handbook of Social Psychology*'. In *The Handbook of Social Psychology*, 4th ed. Boston, Mass: McGraw-Hill.
- Goffman, Erving. 1969. *The Presentation of Self in Everyday Life*. London: Allen Lane.
- . 2017. *Interaction Ritual: Essays in Face-to-Face Behavior*. London: Routledge.  
<https://ebookcentral.proquest.com/lib/uea/detail.action?docID=4925921>.
- Goodwin, C. James. 2015. *A History of Modern Psychology*. Fifth edition. Hoboken, NJ: Wiley. <https://ebookcentral.proquest.com/lib/UEA/detail.action?docID=5106297>.
- Graumann, C. F. 2008. 'Introduction to a History of Social Psychology [in] *Introduction to Social Psychology*'. In *Introduction to Social Psychology*, 4th ed. Vol. BPS textbooks in psychology. Malden, MA: Blackwell Publishing.
- Harre, R. 1986. 'An Outline of the Social Constructionist Viewpoint [in] *The Social Construction of Emotions*'. In *The Social Construction of Emotions*. Oxford: Basil Blackwell.
- Harré, Rom. 2006. *Key Thinkers in Psychology*. London: Sage.  
<https://uea.idm.oclc.org/login?url=http://www.credoreference.com/book/sageuktp>.
- Heine, Steven J., Shinobu Kitayama, Darrin R. Lehman, Toshitake Takata, Eugene Ide, Cecilia Leung, and Hisaya Matsumoto. 2001. 'Divergent Consequences of Success and Failure in Japan and North America: An Investigation of Self-Improving Motivations and Malleable Selves.' *Journal of Personality and Social Psychology* 81 (4): 599–615.  
<https://doi.org/10.1037/0022-3514.81.4.599>.
- Helgeson, V. S., and K. D. Mickelson. 1995. 'Motives for Social Comparison'. *Personality and Social Psychology Bulletin* 21 (11): 1200–1209.  
<https://doi.org/10.1177/01461672952111008>.
- Hock, Roger R. 2013. *Forty Studies That Changed Psychology: Explorations into the History of Psychological Research*. 7th ed. Upper Saddle River, N.J.: Pearson.
- . 2015. 'Chapter 8: Psychological Disorders [in] *Forty Studies That Changed Psychology: Explorations into the History of Psychological Research*'. In *Forty Studies That Changed Psychology: Explorations into the History of Psychological Research*, 7th ed. Upper Saddle River, N.J.: Pearson.
- Hogg, Michael A., and Graham M. Vaughan. 2014. *Social Psychology*. 7th ed. Harlow: Pearson.

<http://lib.myilibrary.com/browse/open.asp?id=552236&entityid=https://login.uea.ac.uk/entity>.

———. 2018a. 'Aggression [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018b. 'Attitudes [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018c. 'Culture [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018d. 'Introducing Social Psychology [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018e. 'Language and Communication [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018f. 'Persuasion and Attitude Change [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018g. 'Selves and Identities [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018h. 'Social Cognition and Social Thinking [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

———. 2018i. 'Social Influence [in] Social Psychology'. In *Social Psychology*, 8th ed. Harlow: Pearson. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5174497>.

Holloway, W. 2007. 'Self [in] Social Psychology Matters'. In *Social Psychology Matters*. Maidenhead: Open University Press.

Huber, R. John, Cynthia Edwards, and David B. Heining-Boynton. 2000. *Cornerstones of Psychology: Readings in the History of Psychology*. Fort Worth, Tex: Harcourt Brace College.

Humphreys, L. 1972. 'Tearoom Trade: Impersonal Sex in Public Places [in] *Sociology Full Circle: Contemporary Readings on Society*.' In *Sociology Full Circle: Contemporary Readings on Society*., 259–77. Praeger. [http://copac.jisc.ac.uk/search?title=Sociology Full Circle&rn=2](http://copac.jisc.ac.uk/search?title=Sociology+Full+Circle&rn=2).

Jansz, Jeroen, and Peter van Drunen. 2003. *A Social History of Psychology*. Malden, Mass: Blackwell.

Jones, Dai, and Jonathan Elcock. 2001. *History and Theories of Psychology: A Critical*

Perspective. London: Arnold. <http://uea.ebib.com/patron/FullRecord.aspx?p=564681>.

Jones, Susan Stedman. 2001. *Durkheim Reconsidered*. Cambridge: Polity.  
<http://uea.ebib.com/patron/FullRecord.aspx?p=1221199>.

Knox, David, Marty E. Zusman, Melissa Kaluzny, and Lakisha Sturdivant. 2000. 'Attitudes and Behaviour of College Students toward Infidelity'. *College Student Journal*. Jun 34 (2).  
<http://search.ebscohost.com/login.aspx?direct=true&db=a9h&AN=3452547&authtype=ss&custid=s8993828&site=ehost-live>.

Lankford, Adam. 2015. 'Mass Shooters in the USA, 1966–2010: Differences Between Attackers Who Live and Die'. *Justice Quarterly* 32 (2): 360–79.  
<https://doi.org/10.1080/07418825.2013.806675>.

Lloyd, Moya, and Andrew Thacker. 1997. *The Impact of Michel Foucault on the Social Sciences and Humanities*. Basingstoke: Macmillan.

Marcuse, Herbert. 1998. *Eros and Civilization: A Philosophical Inquiry into Freud*. 1998 ed. London: Routledge. <http://uea.ebib.com/patron/FullRecord.aspx?p=1099369>.

Marsh, Ian. 2009. 'Sociological Theories [in] *Sociology: Making Sense of Society*'. In *Sociology: Making Sense of Society*, 4th ed. Harlow: Longman.

Martin, E. 2003. 'The Egg and the Sperm: Knowledge as Ideology [in] *Social Construction: A Reader*'. In *Social Construction: A Reader*. London: SAGE.

Marx, Karl, Friedrich Engels, and John Edward Toews. 1999. *The Communist Manifesto: With Related Documents*. Vol. The Bedford series in history and culture. Boston: Bedford/St. Martin's.

Maslow, Abraham H. 1999a. 'Some Basic Propositions of a Growth and Self-Actualization Psychology [in] *Toward a Psychology of Being*'. In *Toward a Psychology of Being*, 3rd ed. New York: Wiley.

———. 1999b. *Toward a Psychology of Being*. 3rd ed. New York: Wiley.  
<http://ebookcentral.proquest.com/lib/uea/detail.action?docID=4867974>.

Maslow, Abraham H., and Robert Frager. 1987. *Motivation and Personality*. 3rd ed. New York: Harper & Row.

Moustakas, Clark E. 1956. *The Self: Explorations in Personal Growth*. [1st ed.]. New York: Harper.

Mowen, John C., and Robert B. Cialdini. 1980. 'On Implementing the Door-in-the-Face Compliance Technique in a Business Context'. *Journal of Marketing Research* 17 (2).  
<https://doi.org/10.2307/3150936>.

Mummendey, A., and S. Otten. 2008. 'Aggressive Behaviour [in] *Introduction to Social Psychology*'. In *Introduction to Social Psychology*, 4th ed. Vol. BPS textbooks in psychology. Malden, MA: Blackwell Publishing.  
<https://ebookcentral.proquest.com/lib/uea/detail.action?docID=707849>.

- Munger, Margaret P. 2003. *The History of Psychology: Fundamental Questions*. New York: Oxford University Press.
- Nier, Jason A. 2013. *Taking Sides: Clashing Views in Social Psychology*. 4th ed. Vol. Taking sides series. New York, NY: McGraw-Hill.
- Parker, Ian. 1989. *The Crisis in Modern Social Psychology, and How to End It*. Vol. Critical psychology (Routledge). London: Routledge.  
<http://uea.ebib.com/patron/FullRecord.aspx?p=1486919>.
- Peterson, Christopher, Steven F. Maier, and Martin E. P. Seligman. 1993. *Learned Helplessness: A Theory for the Age of Personal Control*. New York: Oxford University Press.
- Pickering, W. S. F. 2002. *Durkheim Today*. New York: Berghahn in association with the British Centre for Durkheimian Studies.  
<https://ebookcentral.proquest.com/lib/uea/detail.action?docID=1961497>.
- Reed, Edward. 1997. *From Soul to Mind: The Emergence of Psychology from Erasmus Darwin to William James*. New Haven: Yale University Press.  
<http://search.ebscohost.com/login.aspx?direct=true&db=nlebk&AN=52955&authtype=sso&custid=s8993828&site=ehost-live&scope=site>.
- Rock, Brian, and Peter Fonagy. 2006. 'Freud's Influence - Personal and Professional Perspectives'. *The Psychologist* 9.  
<https://thepsychologist.bps.org.uk/volume-19/edition-9/special-issue-freuds-influence-personal-and-professional-perspectives>.
- Rogers, Carl R. 1995. *A Way of Being*. Boston: Houghton Mifflin Co.
- . 2003. *Client-Centered Therapy: Its Current Practice, Implications and Theory*. London: Constable.
- Seidman, Steven. 2013. *Contested Knowledge: Social Theory Today*. 5th ed. Chichester: John Wiley & Sons. <http://UEA.ebib.com/patron/FullRecord.aspx?p=1124107>.
- Shotter, John. 1975. *Images of Man in Psychological Research*. Vol. Essential psychology. London: Methuen.
- Skinner, B. F. n.d. *Science and Human Behavior*. New York.  
<https://ebookcentral.proquest.com/lib/uea/detail.action?docID=4934291>.
- Smith, P. B. 1995. 'Social Influence Processes [in] Social Psychology'. In *Social Psychology*. Vol. Longman essential psychology. London: Longman.
- Snethen, Gretchen, and Marieke Van Puymbroeck. 2008. 'Girls and Physical Aggression: Causes, Trends, and Intervention Guided by Social Learning Theory'. *Aggression and Violent Behavior* 13 (5): 346–54.  
<https://doi.org/http://dx.doi.org/10.1016/j.avb.2008.05.003>.
- Society for the Psychological Study of Social Issues. n.d. 'When Prophecy Fails'. In *Readings in Social Psychology*., edited by Eleanor Maccoby et al., 156–63. Methuen; New

York : Holt, Rinehart and Winston.

<http://search.ebscohost.com/login.aspx?direct=true&db=cat01883a&AN=uea.000047202&authtype=sso&custid=s8993828&site=ehost-live>.

Sturrock, John. 1979. *Structuralism and since: From Levi-Strauss to Derrida*. Oxford: Oxford University Press.

Thompson, Anthony, Dianne Boxall, Gene Hodgins, and Kent Patrick. 2013. 'Best Lessons for Well-Being From Psychologists: Implications for the Public and for Psychology'. *Australian Psychologist* 48 (6): 428–36. <https://doi.org/10.1111/ap.12034>.

Todd, James T., and Edward K. Morris. 1995. *Modern Perspectives on B.F. Skinner and Contemporary Behaviorism*. Vol. Contributions in psychology. Westport, Conn: Greenwood.

Walsh, Mary Roth. 1985. 'Academic Professional Women Organizing for Change: The Struggle in Psychology'. *Journal of Social Issues* 41 (4): 17–27. <https://doi.org/10.1111/j.1540-4560.1985.tb01138.x>.

Watson, John B. 1998. *Behaviorism*. New Brunswick, N.J.: Transaction. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=5064787>.

———. 2015. *Psychology from the Standpoint of a Behaviorist*. Vol. Classic reprints series. London: Forgotten Books.

Weber, Max, Talcott Parsons, and Anthony Giddens. 1992. *The Protestant Ethic and the Spirit of Capitalism*. London: Routledge. <https://ebookcentral.proquest.com/lib/uea/detail.action?docID=242182>.

Willig, Carla. 2013. 'Chapter 1: From Recipes to Adventures [in] *Introducing Qualitative Research in Psychology*, Third edition, 3–13. Maidenhead, Berkshire: Open University Press. <https://ebookcentral.proquest.com/lib/uea/reader.action?docID=1220260&ppg=1>.

Winnicott, D. W. 2003. *The Child, the Family, and the Outside World*. Vol. Classics in child development. Cambridge, Mass: Perseus Pub.

Wood, J. V. 1996. 'What Is Social Comparison and How Should We Study It?' *Personality and Social Psychology Bulletin* 22 (5): 520–37. <https://doi.org/10.1177/0146167296225009>.